# **Research and Parameter Setting Recommendations for the UCB Algorithm Based on Advertisement Deployment on the Amazon Website**

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Abstract: The multi-armed bandit problem, a cornerstone of decision-making theory, primarily addresses the critical balance between exploration and exploitation to optimize choices. This problem is intrinsically linked with numerous real-world applications, spanning diverse sectors from business to healthcare. It has inspired a variety of algorithms, among which the Upper Confidence Bound (UCB) algorithm stands out. The UCB algorithm, noted for its approach of setting an upper confidence interval for each option as a decision criterion, has captured the attention of many scholars. This paper contextualizes its discussion within the framework of advertisement deployment for products on Amazon, employing various algorithms to simulate ad campaigns and analyze their effectiveness. It summarizes the unique characteristics and appropriate contexts for each algorithm and explores enhancements through structural and parameter adjustments. Based on extensive experimental data, the study offers recommendations for algorithm parameter settings in various scenarios, aimed at maximizing the practical application and effectiveness of these algorithms in real-world settings. This research not only enhances understanding of algorithmic adaptations but also provides valuable insights for their application across different operational environments.

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# **1 INTRODUCTION**

The multi-bandit algorithm is a classical algorithm. The concept of bandit problem was first proposed by William R. Thompson in 1933 (Lattimore and Szepesv<sup>'</sup>ari, 2020), and its original purpose is to find the better solution between two problems. At the beginning, the number of arms considered in the bandit problem was only two, that is, each decision was a simple choice between two arms. The whole problem was mostly theoretical reasoning within the scope of mathematics, and no computer algorithm had been introduced to deal with it h it(THOMPSON, 1933).

The bandit problem has attracted the attention of many scholars. As the problem continues to develop, computer algorithms have been introduced into the problem. Computers have used relevant algorithms to greatly improve people's ability to deal with the bandit problem. There are also more and more variables brought by environmental factors. With the introduction of deep learning, the mulit-bandit algorithm has become more complex and powerful.

As the multi-armed bandit problem evolved, the sophistication of the algorithms used to address it also increased significantly. The core objective remained: to optimize the selection of arms to maximize rewards. However, the inclusion of multiple arms introduced greater complexity, requiring algorithms to efficiently learn and adapt based on the outcomes of previous selections.

This issue has given rise to numerous algorithms, along with their variations and extensions, such as the epsilon-decreasing strategy or contextual bandits, where additional information about each arm's context is used to make decisions, represent the continuous advancement in the field of bandit algorithms. These methods have proved vital in numerous applications, from online advertising and web page optimization to clinical trial design and financial portfolio selection, showcasing the

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versatility and power of multi-bandit algorithms in dealing with complex, uncertain environments.

The applications of multi-armed bandit algorithms are extensive and impactful across various domains. In advertising, these algorithms optimize ad placements by continuously adjusting to user responses, thereby maximizing click-through rates and overall campaign effectiveness. This dynamic approach reduces wastage of ad spend and improves the relevance of ads shown to users.

Today, advertising permeates every aspect of people's lives, and for any product, the best way to gain visibility is through advertising. Advertising significantly boosts production and consumption by ensuring that the right products reach the right people. It generates billions in revenue; according to Statista, global advertising expenditure is projected to reach \$1.089 trillion in 2024(https://www.statista.com, 2024). This represents a vast market, and enhancing the quality and precision of advertising campaigns can yield substantial benefits. Employing superior algorithms for advertising promotions is undoubtedly a strategy that can lead to significant economic advantages.

In the field of applications, numerous scholars have engaged in practical implementations in this direction. X. Zhang and colleagues have employed multi-armed bandit algorithms in a broader context of generalized item recommendations, striving to make optimal decisions(). Meanwhile, W. Chen and associates have utilized the combinatorial Multi-Armed Bandit (CMAB) framework specifically for targeted advertising recommendations, addressing real-world challenges. This paper specially targets the advertisement deployment on the Amazon shopping website, utilizing Amazon product data to enable algorithms to simulate advertising campaigns. By analyzing the performance of each algorithm based on data-driven simulations, the study identifies distinctive features and optimizes parameter settings for each method. It also provides empirical recommendations for parameter adjustments tailored to different scenarios, aiming to maximize algorithmic performance. This approach not only enhances the efficiency of advertisement placements but also contributes to a deeper understanding of how adaptive algorithms can be fine-tuned for specific marketing challenges.

### **2 ALGORITHM MODEL**

The Upper Confidence Bound (UCB) algorithm embodies the optimism principle in uncertain

situations. It assumes that the best possible outcome is likely and exploits current knowledge to minimize long-term regret. By optimistically estimating potential rewards from actions, the UCB algorithm balances exploring new options and exploiting known ones, effectively guiding decision-making processes toward the most rewarding outcomes. This strategy is crucial for problems like online ad placement and clinical trials, where decisions must adapt to evolving data.

In the UCB algorithm, after each decision-making iteration, the algorithm assigns an Upper Confidence Bound (UCB) to each arm based on the results obtained. In the subsequent round, the arm with the highest UCB is selected, which is anticipated to yield the greatest return. This cycle is continuously repeated to ensure that each decision represents the theoretically optimal choice. While specific procedures and the calculation method of the UCB may vary among different UCB algorithms, the underlying philosophy remains consistent.

For each round  $t = 1,2,3,...,n$ , the algorithm must select an arm  $A_t$  from the set  $\{1,2,3,\ldots,i\}$  Upon making a decision, a random reward  $X_t$  is received. The reward probabilities for each arm are independent. The cumulative reward for an arm is defined as  $E_i = \sum_{t=i} X_t$ . The average expected return for each arm is given by  $\mu i = \frac{\sum_{t=i} X_t}{T_i}$ , where  $T_i$  is the number of times arm  $i$  has been selected up to round t. The regret is defined as smaxi( $\mu$ i) · T –  $\Sigma$ T t = 1X , which quantifies the difference between the cumulative reward of always choosing the optimal arm and the cumulative reward actually accrued.

#### **2.1 Algorithms Used in the Study**

Lattimore presents a classical UCB algorithm and its derived improved algorithm Asymptotic Optimality UCB in his paper. For the classical UCB algorithm, the UCB of each arm can be derived from P:

$$
P\left(\mu \ge \hat{\mu} + \sqrt{\frac{2\log(1/\delta)}{n}}\right) \le \delta \quad \text{for all } \delta \in (0,1) \tag{1}
$$

Here, the reward probability of Lattimore's default arm is consistent with 1-subgaussian random variables.

The Asymptotic Optimality UCB. Distinct from the classical UCB, its principal feature is the elimination of the need to specify the horizon n, which is the total number of algorithmic explorations. This is greatly beneficial in practical applications where the optimal number of explorations is often unknown. The Asymptotic Optimality UCB

effectively addresses this issue by adjusting the UCB of each arm based on the number of explorations already conducted, thus making the algorithm independent of the total number of rounds. The UCB for each arm is calculated using the following formular:

$$
A_t = \max\left(\widehat{\mu_t}(t-1) + \sqrt{\frac{2\log f(t)}{T_i(t-1)}}\right) (2)
$$

Where 
$$
f(t) = 1 + t \log^2(1)
$$
 (3)

Jamieson et al. present an alternative Upper Confidence Bound (UCB) algorithm in their paper, which adheres to the logic of the classical UCB framework but incorporates additional parameters. This augmentation allows for a more flexible adjustment of the algorithm, enabling it to adapt to a wider and more complex array of environments (Jamieson et al., 2014). The computation of the UCB is as follows

$$
P = \widehat{\mu}_t + (1 + \beta)\left(1 + \sqrt{\epsilon}\right) \sqrt{\frac{2\sigma^2(1+\epsilon)\log\left(\frac{\log\left((1+\epsilon)T_i(t)\right)}{\delta}\right)}{T_i(t)}} \quad (4)
$$

 Where , , and are employed to adjust the algorithm to suit various environments. The term represents the standard deviation of the Gaussian distribution, with the variance being specified as , where and denote the distribution's range limits.

Garivier and Cappé introduced a novel computation method for the Upper Confidence Bound in their paper, incorporating the concept of Bernoulli Kullback-Leibler (KL) divergence:

$$
D_{\text{KL}}(P \parallel Q) = p \log \left(\frac{p}{q}\right) + (1-p) \log \left(\frac{1-p}{1-q}\right) \tag{5}
$$

KL divergence is typically employed to quantify the difference between two probability distributions, p and q. Garivier and Cappé utilized this measure to supplant the standard calculation in UCB algorithms. They determine the greatest divergence P that satisfies the inequality when each arm's value is below a certain threshold, thus designating P as the UCB for each arm(Garivier and Capp´e, 2011).

For each arm, the UCB is given by:

$$
P_i = \text{Max}T_i(t) * D_{\text{KL}}(\mu_i, T_i(t)) \le \log(t) + c \log(\log(t))
$$
\n<sup>(6)</sup>

It should be noted that, in contrast to other UCB algorithms, the KL-UCB algorithm stipulates that the reward for each arm must lie within the range [0,1]. This necessitates the transformation of rewards greater than 1 into winning probabilities prior to computation.

In the aforementioned algorithm, it is evident that the computation of the UCB for each arm is relatively complex, signifying that the algorithm demands greater computational resources and time. This aspect becomes apparent during the implementation phase, where the KL-UCB algorithm requires more time to process an equivalent number of calculations.

### **3 AMAZON SHOPPING RECOMMENDATIONS**

#### **3.1 Experimental Background**

The experiment constructs a scenario that simulates the advertisement deployment for products on the Amazon shopping website. In practical applications, decisions regarding what to promote and to whom are crucial, and the data sources are diverse, encompassing aspects such as product sales, user reviews, view counts, and prices. From the user's perspective, demographic factors like gender and age are considered. Moreover, complex composite data, such as the purchasing rates of different genders for various products or the acceptance of differing price ranges by various age groups, are also integral. These considerations are critical for designers of advertising push algorithms.

This paper simplifies the environment by focusing solely on the impact of product reviews on advertisement efficacy, treating successful product sales as a successful advertisement push. It explores the performance of different algorithms and considers how adjustments in parameters and structures can optimize these algorithms. Importantly, while the simulated environment is singular and defined, realworld applications are complex and multifaceted. Based on the experimental results, this study provides recommendations for algorithmic parameter settings in other environments to enhance performance under unknown conditions, thereby ensuring the practical applicability of the algorithms.

#### **3.2 Experimental Setting**

The study employed a dataset from the Amazon shopping platform that encompasses an array of products, user ratings on a scale from 0.5 to 5, and sales figures. The intent was to discern the product ratings that correlate with the highest purchase likelihood and to tailor product recommendations accordingly. The task assigned to the algorithm was to emulate advertising campaigns based on varying

ratings. The success of an advertisement push was quantified by actual product purchases recorded in the database, which, in turn, provided a reward signal to the algorithm. The overarching aim of the algorithm was to optimize its selection strategy to favor products with the highest purchase rates at specific rating levels, thus mitigating the accumulation of regret—a measure of the opportunity loss when not choosing the optimal action.

This simulation reflects the quintessential dilemmas in real-world advertising optimization faced by digital platforms: which products to promote and how to effectively allocate promotional efforts. Through this research, the authors sought not only to benchmark the performance of diverse algorithms but also to enhance their algorithms to maximize the return on advertising investment. This enhancement is critical, as it could lead to improved customer engagement, targeted marketing efficiency, and, ultimately, increased sales revenue.

### **3.3 Simulated Result**

For the classical UCB algorithm, simulations were conducted with the horizon n set at 500, 5,000, 50,000, 500,000, and 5,000,000, respectively. The outcomes of these simulations are depicted in Figures 1 through 5.





From Figures 1 to 5, it is evident that as the number of explorations increases, the accumulation of

algorithmic regret also increases, though not in a strictly linear manner. From Figure 1 with n=500 to Figure 5 with n=5,000,000, the number of explorations has increased by a factor of 10,000, yet the accumulation of regret has only increased by approximately 50 times. This observation suggests that while regret does escalate with more explorations, its rate of increase diminishes as the number of explorations grows, indicating a sub-linear relationship between exploration quantity and regret accumulation. With the increase in the number of explorations, the variation in the Regret of the UCB algorithm exhibits a logarithmic form, which is consistent with its theoretical Regret behavior.

For the Asymptotic Optimality UCB algorithm, the number of explorations, n, is set to 100,000 and contrasted its results with the classical UCB algorithm addressed in the previous query. It is important to clarify that this specification of n as 100,000 does not represent a parameter passed to the Asymptotic Optimality UCB algorithm but merely sets a stopping point for the exploratory process within the program. If desired, the Asymptotic Optimality UCB algorithm is fully capable of continuing its exploration beyond this limit.



Optimality UCB.

Figure 6: Asymptotic Figure 7: Classical UCB.

The results reveal that the Asymptotic Optimality UCB algorithm accumulates less Regret and does not require pre-specification of the number of explorations. This characteristic bears significant implications for practical applications.

For the Lil'UCB algorithm, the number of experimental runs was set to 100,000 and 500,000, respectively. Following the recommendations of Jamieson et al., is set to 0.01, was set to 1,and within the open interval  $(0, 1)$ .



Figure 8: n=100,000. Figure 9: n=500,000.

The experimental outcomes indicate that the performance of the algorithm was suboptimal. This subpar performance is attributed not to inherent deficiencies in the algorithm itself but to a parameter configuration ill-suited to the experimental context. Subsequent sections will discuss enhancements to the algorithm, including modifications to the coefficient settings and recommendations for other operational environments.

In the case of KL-UCB, two distinct methods were employed for calculating the UCB of each arm: linear root-finding and bisection root-finding. The number of explorations, n, was set at 10,000, and the results were compared with three other algorithms, yielding the following outcomes:



Figure 10: KL-UCB:Linear. Figure 11: KL-UCB:bisection.



Figure 12: Classical UCB. Figure 13: Asymptotic

Optimality UCB.



Figure: 14: Lil'UCB.

The results indicate that KL-UCB outperforms the others, attributable to its parameter configuration and algorithmic framework being more conducive to environments with fewer exploration instances, specifically at lower values of n. This will be elaborated upon in the subsequent sections.

#### **3.4 Improvement**

In the preceding experiments, the UCB algorithm's computation of the UCB for each arm was denoted as

 $\mu_i + \sqrt{\frac{2 \log(1/\delta)}{n}}$ , under the condition that  $\delta$  must be

significantly smaller than  $1/n$ , concretely set as  $\delta =$  $1/n<sup>2</sup>$  during experimentation. It is manifest from the formula that the exploration extent of different arms by the algorithm is determined by  $\sqrt{\frac{2 \log(1/\delta)}{n}}$ , which constitutes the crux of the entire algorithm. Consequently, one can modulate the overall exploratory behaviour of the algorithm to adapt to varying environments by introducing a coefficient within the radical .The revised computation for UCB is as follows:

$$
P_i = \mu_i + \sqrt{\frac{c \log(1/\delta)}{n}} \tag{7}
$$

Subsequent empirical observations revealed a direct proportionality between the exploration of suboptimal choices by the algorithm and the coefficient  $c$ ; Larger  $c$  values resulted in more extensive exploration of suboptimal options. This strategy enables the algorithm to more effectively mitigate the selection of erroneous options due to low-probability events. However, this may also precipitate a wasteful expenditure of resources, as the algorithm could allocate an excessive number of explorations to suboptimal options, culminating in an augmented accumulation of loss or, in algorithmic vernacular, a heightened aggregation of Regret. Therefore, striking an optimal balance in exploration levels is paramount to enhancing algorithmic efficacy. The algorithm's performance for  $c = 1, 2$ , and 4, set against the backdrop of the antecedent Amazon product dataset, is delineated below.



The outcomes indicate that a larger coefficient c correlates with an increased accrual of regret from 1200 (Fig.15) to more than 4000 (Fig.17). Drawing upon additional experimental data, it is advised to set the coefficient c to  $\frac{1}{2}$ (max( $\mu_i$ ) – min( $\mu_i$ )). Here,  $max(\mu_i)$  symbolizes the winning probability of the optimal choice, and min( $\mu_i$ ) that of the least favorable choice. The rationale is that the degree of exploration by the algorithm should be contingent on the interval between the best and worst options; the narrower the interval, the more indistinguishable the options, and thus, the more challenging it is to discern the optimal choice, necessitating a more extensive exploration. Notably, both max $(\mu_i)$  and min $(\mu_i)$  are based on pre-experimental empirical estimations, rendering the algorithm's performance highly dependent on these preliminary assessments. The recommendations presented here serve as a heuristic, and parameter tuning may require further specificity to adapt to alternative scenarios.

The empirical data from previous Lil'UCB experiments reveal that, for different values of n, the algorithm's accumulation of regret follows a trend resembling a linear increase. This suggests that the algorithm's control mechanism, represented by

$$
P = \hat{\mu}_t + (1 + \beta)\left(1 + \sqrt{\epsilon}\right) \sqrt{\frac{2\sigma^2(1+\epsilon)\log\left(\frac{\log\left((1+\epsilon)T_t(t)\right)}{\delta}\right)}{T_t(t)}} \tag{8}
$$

It does not effectively facilitate an increased frequency in selecting the optimal option over time. This issue is primarily due to the parameter settings. In terms of the algorithm's objectives, as the selection count for an option increases, its average winning rate should become more certain and its UCB should decrease accordingly. Therefore, an enhancement can

be introduced into the  
\ncomponent by incorporating a variable c, which  
\nimpects 
$$
T_i
$$
 to 'amplify' the effect of  $T_i$ , leading to  
\na decrease in the overall UCB value as the selection  
\ncount for an option increases. The revised formula for  
\nUCB is now denoted as:

$$
P = \widehat{\mu}_t + (1 + \beta)\left(1 + \sqrt{\epsilon}\right) \sqrt{\frac{2\sigma^2(1+\epsilon)\log\left(\frac{\log\left((1+\epsilon)T_t(t)\right)}{\delta}\right)}{c*T_t(t)}} \quad (9)
$$

Furthermore, the selection of  $c$  must also consider the total number of explorations  $n$ . Based on extensive experimentation, it is advised to set to a relatively universal value of  $c$ , aiming for enhanced performance. The experimental results are as follows, for  $n = 100,000$  and  $n = 500,000$ :



As can be observed, the algorithm, after the enhancements, has reduced the regret to one-tenth of its initial magnitude, significantly boosting performance and decreasing inefficiencies. The relatively universal parameter  $10^6/n$  has already shown commendable performance; however, the parameters can still be specifically tailored to better suit the environment of Amazon product advertisement campaigns. By evolving the simple addition of the parameter c to  $c \times T_i^2$  and specifically set value, significant improvements in algorithmic performance are achieved. This modification allows the algorithm to identify the optimal option more rapidly, thus minimizing wastage. Below is the description of the revised algorithm:

$$
P = \widehat{\mu_t} + (1 + \beta)\left(1 + \sqrt{\epsilon}\right) \sqrt{\frac{2\sigma^2(1+\epsilon)\log\left(\frac{\log\left((1+\epsilon)T_i(t)\right)}{\delta}\right)}{c*\tau_i(t)^2}} \quad (10)
$$

Where  $c = 10^5/n$ . The performance of the algorithm after the specificity-enhanced improvements is as follows:



It is evident that the performance of the algorithm has significantly improved, achieving the optimal choice with a minimal number of explorations. The data corroborate this, showing that the accumulation of regret is exceptionally low. It is important to note that this performance is due to parameters specifically tailored to a particular environment, and such performance may not be replicable in different settings. Particularly in scenarios where there is minimal variance among options, this parameter setting does not sufficiently explore suboptimal choices, which could lead to erroneous decisions by the algorithm. For other scenarios, a more general parameter setting of is deemed safer.

Research and Parameter Setting Recommendations for the UCB Algorithm Based on Advertisement Deployment on the Amazon Website

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### **4 CONCLUSIONS**

The experimental results illustrate that different algorithms excel in specific environments. The Asymptotic Optimality UCB, with its advantage of not requiring a preset number of explorations, is particularly suitable for exploring unknown environments in practical applications. The Lil'UCB, with its array of adjustable parameters, allows for tailored settings to enhance adaptability across diverse environments. The KL-UCB, despite its computational complexity, demonstrates superior performance with a limited number of explorations and exhibits robustness against environmental variations, suggesting that it can perform well across a range of scenarios without the need for specific adjustments.

In addition to the UCB variants discussed in detail above, numerous other derivatives have been proposed, such as the UCB-g (greediness) algorithm by Z. Wang et al(Wang et al., 2018)., the k-Nearest Neighbour UCB algorithm by H. Reeve et al(Reeve

et al., 2018)., and the Restless-UCB by S. Wang et al(Wang et al., 2020). Each algorithm brings unique advantages, but a pivotal issue in practical applications is how to select the appropriate algorithm and set parameters effectively, often proving more crucial than the study of the algorithm itself.

The experimental outcomes discussed underscore that the efficacy of an application is not solely dependent on the algorithm itself, but significantly on the selection and calibration of the algorithm. This paper provides recommendations for choosing algorithms and setting parameters tailored to specific scenarios, offering guidance for practical implementations

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